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Sample Company is one of the leading suppliers of complex equipment on the Ukrainian market of agricultural, building, loading and off-loading, and car equipment, as well as aggregate market.

IGK Group
Debt collection. Credit information. Credit risk insurance.
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1.1 History

Dochirne Pidpryemstvo Sample Company (SAMPLE COMPANY) was registered on December 28, 2001.

1.2 Owners / shareholders

SAMPLE COMPANY is the 100% owned subsidiary of Joint-Stock Company XXXXX AG. Joint-Stock Company XXXXX AG is the legal entity according to the legislation of Switzerland. For further Information about XXXXX AG see the Appendix.

1.3 Business activity and its characteristics

SAMPLE COMPANY is one of the leading suppliers of complex equipment on the Ukrainian market of agricultural, building, loading and off-loading, and car equipment, as well as aggregate market.

SAMPLE COMPANY has signed the long-term exclusive contracts with the leading European manufacturers to represent their interests in the territory of Ukraine. SAMPLE COMPANY is the exclusive representative of XXXXX, AO XXXXX, XXXXX, XXXXX, Continental and official XXXXX partner of XXXXX in Ukraine.

As an official representative of many foreign companies in Ukraine, the main tasks of SAMPLE COMPANY are marketing of components, providing of technical consultations, service maintenance for Ukrainian XXXXX and its development in the whole territory of Ukraine (including sales of spare parts).

1.4 Structure of the Company

Each separate representative office inside of SAMPLE COMPANY is the structural department of the Company:

a) The XXXXX Department is the representative office, specialized in trade in diesel engines. All the managers of the Department have higher technical (engineering) education. The personnel of the Sales Department (department of XXXXX of automobile and aggregate use) numbers 4 persons – «XXXXX»). All the managers and employees of the Department undergo training on diesel engines in Germany on a regular basis.

b) The Department of XXXXX. The Department deals with promotion and service maintenance of products from “XXXXX”, which are automatic transmissions. In Ukraine such automatic transmissions are used and installed on car and bas equipment, as well as on oil-field and drilling equipment, and specialized equipment.

The creation of the Department of XXXXX inside of SAMPLE COMPANY is associated with supplies of automatic transmissions to HK « XXXXX » and XXXXX in Kharkov in 2005 - 2006.

The personnel of the Department numbers two transmission specialists:

- one of them is the Head of Department, who is responsible for promotion of products, search for new consumers and selection of automatic transmissions for them. Besides, he has control over providing of technical and service maintenance to clients and organizes data on products. The employee has higher technical education and professional experience in designing and use of high-technology products. The employee also has the certificate that confirms that he has undergone training on methods of work and service maintenance of XXXXX.

- another specialist is a service manager, who carries out all works on diagnostics, technical maintenance, repair and adjustment of automatic transmissions. The specialist has the experience of work with automatic transmissions. The employee also has the certificate that he has undergone training on methods of work and service maintenance of XXXXX.
In 2006, the employees of XXXX plant, one of the largest consumers of XXXX products, underwent training on methods of work and service maintenance of XXXX automatic transmissions, which are installed in buses « XXXX » on the basis of XXXX in Germany.

The supplier of “XXXX” products is:

XXXXX, Germany

c) The Cogeneration Department. Direction of activity in Ukraine: trade in gas engine gensets from XXXX.

- Peculiarities of this direction of activity:
Projects are stretched in time. Each project requires an individual approach. Taking into consideration the fact that a project has a high cost, decision on purchasing (realization of a project) is taken by chief executives of a business customer. At the same time, the main negotiations are conducted with technical specialists from a customer. After having signed a purchase agreement with a customer, coordination of actions with a project organization, which executes a working project for customer, is needed. The term from the moment of signature of an agreement on purchase of equipment to the moment of putting it into operation may last for more than one year (at the expense of the term of equipment manufacturing and that of the execution of design and erection works).

- Structure of the Department:
Personnel: 4 employees.
Education level: all the employees have higher technical (professional) education.

d) The Department of Aggregates, Braking Systems and Components deals with the promoting of Knorr-Bremse products on the Ukrainian market. XXXX is one of the leading manufacturers of brake systems for commercial vehicles. The sector of services and propositions of XXXX is based on the complex of technologies of pneumatics, mechanics and electronics.

e) The Service Department. SAMPLE COMPANY has exclusive rights to provide warranty repair of DEUTZ engines on the whole territory of Ukraine. All expenses on warranty repairs are reimbursed by XXXX.

At the present day, the personnel of the Service Department of SAMPLE COMPANY consists of 16 persons, including 4 managers, 1 accountant, 1 warehouse manager and 10 engineers (electricians). All the managers have higher education. All the electricians have specialized secondary education and 3 of them have higher education.
The specialists of the Service Department of SAMPLE COMPANY are sent to study on a regular basis. During the last two years, 16 persons from the Company underwent trainings.
The total amount of trainings is 6.

Average staffing number in the Company:

in 2006 – 37 empl.
in 2007 – 40 empl.
in the 1st quarter of 2008 – 43 empl.
1.5 Market position. Major competitors.

SAMPLE COMPANY is the general representative of XXXXX AG in Ukraine. In this connection, the Company has many exclusive rights (including all kinds of engine and warranty repairs). The rights of SAMPLE COMPANY are confirmed by the competent and independent expert body, which is the Ukrainian Chamber of Commerce and Industry.

Position of SAMPLE COMPANY on the Ukrainian market according to the main groups of goods and works:

<table>
<thead>
<tr>
<th>№</th>
<th>Name of goods, works</th>
<th>Sales share on the Ukrainian market, %</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Diesel engines</td>
<td>55</td>
</tr>
<tr>
<td>2</td>
<td>Spare parts for repair works</td>
<td>65</td>
</tr>
<tr>
<td>3</td>
<td>Diagnostics, technical maintenance, warranty and after-warranty repair</td>
<td>60</td>
</tr>
<tr>
<td>4</td>
<td>Brake systems from Knorr-Bremse Fekrendszerek Kft. /</td>
<td>50</td>
</tr>
</tbody>
</table>

According to the Company’s data, the major competitors are:

In the segment of XXXXX:

- XXXXX, the representative of Company. XXXXX was founded in March, 2007, and at the present moment it is not a strong competitor, as the structure is underdeveloped and the service is almost inactive (personnel numbers only 3 persons, who are 2 electricians and one head of “the service centre”. It is the Moscow office, which deals with trade in engines. Many competent specialists have left the company.

- XXXXX (branch of the Russian company) represents Kubota and John Deere (diesel engines) in Ukraine. No sales of diesel engines are fixed yet.

OEM (Original Equipment Manufacturing) monitors the situation with the above-mentioned companies on a regular basis. It means that all commercial proposals, price level, etc. are available.

In the segment of automatic transmissions:

Nowadays, the major competitors of Allison products are those from ZF and VOITH. As for price and technical characteristics, ZF automatic transmissions are not competitive with products of “Allison transmission”. VOITH automatic transmissions are also not competitive with products of “Allison transmission”, taking in consideration the technical characteristics. At the present moment, Ukrainian manufacturers of automobile products do not practically use VOITH automatic transmissions.

In the service segment:

Except SAMPLE COMPANY, there are two other suppliers of original spare parts from DEUTZ AG. They are SIS Grupp and Agrosoyuz. Thus, SAMPLE COMPANY has control over these supplies and obtains commission charge.

In addition, there are companies and workshops in all regions of Ukraine to provide repair services of DEUTZ engines. Taking into consideration the low quality of works, only owners of old equipment address to them. With rude calculation the share of unofficial repair workshops is nearly 30-40% on the market of repair services of DEUTZ engines. There are companies, which deliver original spare parts from dealers in Germany, Italy and other countries. The mentioned companies hold not more than 30% of the market of DEUTZ original spare parts. More serious competitors are suppliers of unoriginal spare parts and expandable materials for repair of DEUTZ engines. According to some positions, namely expandable materials (filters and others), the share of suppliers of unoriginal products is not more than 50%.
### 2.1 Information about customers

SAMPLE COMPANY carries out its business activities on the Ukrainian domestic market only.

The Company’s major customers for supplies of original equipment to Ukraine are the following:

<table>
<thead>
<tr>
<th>№</th>
<th>Name of the company</th>
<th>Share in total sales volume, %</th>
<th>Payment terms</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Borispolskiy Avtozavod OAO</td>
<td>20,5</td>
<td>Delay in payment for 45 days</td>
</tr>
<tr>
<td>2</td>
<td>OOO Vostochno-Evropeyskaya Neftegazovaya Kompaniya</td>
<td>2,5</td>
<td>Prepayment</td>
</tr>
<tr>
<td>3</td>
<td>OOO Vulkan Servis</td>
<td>9,8</td>
<td>Payment after delivery</td>
</tr>
<tr>
<td>4</td>
<td>OOO Intershina</td>
<td>5,4</td>
<td>Prepayment</td>
</tr>
<tr>
<td>5</td>
<td>Orel Lider ZAO</td>
<td>1,5</td>
<td>Payment after delivery</td>
</tr>
<tr>
<td>6</td>
<td>Starokramatorskiy Mashinostroitelnyi Zavod OAO</td>
<td>14,3</td>
<td>Prepayment</td>
</tr>
<tr>
<td>7</td>
<td>Kharkovskiy Traktorniy Zavod</td>
<td>4,5</td>
<td>Prepayment</td>
</tr>
<tr>
<td>8</td>
<td>OOO HTZ Deutz Servis</td>
<td>2,2</td>
<td>Delay in payment for 30 days</td>
</tr>
<tr>
<td>9</td>
<td>Chernigovskiy Avtozavod 3AO</td>
<td>3,0</td>
<td>Delay in payment for 45 days</td>
</tr>
<tr>
<td>10</td>
<td>Transmash OAO</td>
<td>1,5</td>
<td>Payment after delivery</td>
</tr>
</tbody>
</table>

Direct supplies, from which SAMPLE COMPANY receives commission remuneration and than provides service maintenance (list of clients):

1. «HTZ», 265 Moskovskiy ave., Kharkov, Ukraine
2. «Ukragrokomselmash», 2 Solomenskaya place, Kiev, Ukraine
3. ZAO «Lvovskiy Avtobusniy Zavod», 45 Striyskaya str., Lvov, 79053, Ukraine
5. Kharkovskoe Konstruktorskoe Byuro Po Mashinostroeniyu im. A.A.Morozova», 126 Plehanovskaya str., Kharkov, 61001, Ukraine
6. GP NEK «UKRENERGO», Luganskie MES, 8 Telefonna str., Stahanov, 94002, Ukraine
7. Borispolskaya Tamozhnya (Borispol Customs House), Borispol, 08307, Ukraine
8. DP «Upravlenie Bashennyh Kranov», OAO «Stroymehanizatsia», 2 Lebedinskaya str., Kiev, 04209, Ukraine
9. OOO «SOYUZ», 30 M. Demchenko str., Odessa, 65009, Ukraine
10. KGGA KP «Kievpasstrans», 2 Naberezhnoe Shosse, Kiev, 04070, Ukraine
11. CHMK ATP, 12 Kommunalnikov str., Chernovtsy, Ukraine
12. Ayro-Keytring, Borispol airport
13. Poultry Plant «Oril-Lider», Yelizavetovka settl., Dnepropetrovsk region, Ukraine

Volumes of deliveries in money equivalent are not presented.
2.2 Accounts receivable review (as of 31.03.2008):

<table>
<thead>
<tr>
<th>№</th>
<th>Accounts receivable structure as of 31.03.2008</th>
<th>Amount in UAH, th</th>
<th>Repayment date</th>
<th>Subject of indebtedness (goods, works, services)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Balance p. 160:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Borispolskiy Avtozavod</td>
<td>240,00</td>
<td>04.2008</td>
<td>Braking systems ABC /* Knorr-Bremse /</td>
</tr>
<tr>
<td>2</td>
<td>OOO Vulkan Servis</td>
<td>112,0</td>
<td>04.2008</td>
<td>Automobile tyres / Continental /</td>
</tr>
<tr>
<td>3</td>
<td>Yuzhnaya Zheleznaya Doroga (South Railway)</td>
<td>225,6</td>
<td>04.2008</td>
<td>Repair of DEUTZ engines</td>
</tr>
<tr>
<td>4</td>
<td>Ukrainian Centre of Mechanization of Engineering Works of the Ukrainian Railway</td>
<td>28,5</td>
<td>04.2008</td>
<td>Repair of DEUTZ engines</td>
</tr>
<tr>
<td>5</td>
<td>OOO Ukraina</td>
<td>13,1</td>
<td>04-05.2008</td>
<td>Repair of DEUTZ engines</td>
</tr>
<tr>
<td>6</td>
<td>Chernovitskoe MK ATP</td>
<td>8,8</td>
<td>04-06.2008</td>
<td>Repair of Allison transmissions</td>
</tr>
<tr>
<td></td>
<td>Others</td>
<td>39,2</td>
<td>04-06.2008</td>
<td>Not large debts to business partners</td>
</tr>
<tr>
<td><strong>Balance p.170</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Advance on 2008 tax on land lease, advance on payment of tax from owners of transport vehicles</td>
<td>20,7</td>
<td>2008</td>
<td></td>
</tr>
<tr>
<td><strong>Balance p. 210</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Avto Soyuz OOO</td>
<td>187,0</td>
<td>07.2008</td>
<td>Prepayment for a car for the Service Department</td>
</tr>
<tr>
<td>2</td>
<td>Dzhenerali Garant</td>
<td>46,1</td>
<td>2008</td>
<td>Prepayment for the medical insurance of employees in 2008</td>
</tr>
<tr>
<td>3</td>
<td>Zheltie Stranitsy Ukrainy (Yellow Pages of Ukraine)</td>
<td>13,0</td>
<td>2008</td>
<td>Prepayment for advertising of the Company in 2008</td>
</tr>
<tr>
<td>4</td>
<td>SPD Zinyuk</td>
<td>56,0</td>
<td>2008</td>
<td>Prepayment for the lease of the automobile tyres warehouse</td>
</tr>
<tr>
<td>5</td>
<td>SPD Kapustin S.V.</td>
<td>13,9</td>
<td>2008</td>
<td>Prepayment for the Company’s web site maintenance</td>
</tr>
<tr>
<td>6</td>
<td>Lukoil Ukraina PII</td>
<td>5,3</td>
<td>04.2008</td>
<td>Prepayment for POL</td>
</tr>
<tr>
<td>7</td>
<td>Medpromproekt</td>
<td>9,8</td>
<td>04.2008</td>
<td>Lease of the automobile service station</td>
</tr>
<tr>
<td>8</td>
<td>Pilot OOO</td>
<td>7,9</td>
<td>04.2008</td>
<td>Plane tickets</td>
</tr>
<tr>
<td>9</td>
<td>Poluksstar OOO</td>
<td>8,3</td>
<td>2008</td>
<td>Information services on participation in the tender</td>
</tr>
<tr>
<td>10</td>
<td>Tender Chamber of Ukraine</td>
<td>4,9</td>
<td>2008</td>
<td>Tender for railway equipment</td>
</tr>
<tr>
<td>11</td>
<td>Ukr. Media Holding</td>
<td>12,1</td>
<td>07.2008</td>
<td>Advertising of products</td>
</tr>
<tr>
<td>12</td>
<td>Central Regional Customs Office</td>
<td>213,1</td>
<td>04.2008</td>
<td>Prepayment of customs duties on import of goods</td>
</tr>
<tr>
<td>13</td>
<td>Other customers</td>
<td>14,3</td>
<td>2008</td>
<td>Prepayment for services and works</td>
</tr>
</tbody>
</table>
PART 3.

INFORMATION ABOUT SUPPLIERS.
ACCOUNTS PAYABLE REVIEW.

3.1 Major suppliers:

<table>
<thead>
<tr>
<th>№</th>
<th>Name of the company</th>
<th>Payment conditions</th>
<th>Maximum credit</th>
<th>Share of a product in the total volume of stock, %</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>DEUTZ AG /spare parts/</td>
<td>Delay in payment for 30 days</td>
<td>EUR 50 th</td>
<td>87</td>
</tr>
<tr>
<td>2</td>
<td>DEUTZ AG /engines/</td>
<td>Prepayment</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>3</td>
<td>Knorr-Bremse Fekrendszerk Kft.</td>
<td>Delay in payment for 45 days</td>
<td>EUR 60 th</td>
<td>12</td>
</tr>
<tr>
<td>4</td>
<td>Air Products and Chemicals, USA</td>
<td>Prepayment</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>5</td>
<td>CARRARO S.p.a, Italy</td>
<td>Prepayment</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>6</td>
<td>MISET AG, Austria</td>
<td>Delay in payment</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

3.2 Accounts payable review (as of 31.03.2008):

<table>
<thead>
<tr>
<th>№</th>
<th>Accounts payable structure as of 31.03.2008</th>
<th>Amount in UAH, th</th>
<th>Repayment date</th>
<th>Subject of indebtedness (goods, works, services)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Balance p. 530</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>DEUTZ AQ company</td>
<td>313,3</td>
<td>04-06.2008</td>
<td>Spare parts</td>
</tr>
<tr>
<td>2</td>
<td>Knorr-Bremse Fekrendszerk Kft.</td>
<td>512,7</td>
<td>06.2008</td>
<td>Braking systems</td>
</tr>
<tr>
<td>3</td>
<td>MISET AG</td>
<td>618,2</td>
<td>2008-2009</td>
<td>Lease of office and car</td>
</tr>
<tr>
<td>4</td>
<td>SPD Laschuk N.G.</td>
<td>807,1</td>
<td>08.2008</td>
<td>Spare parts</td>
</tr>
<tr>
<td>5</td>
<td>Optovik</td>
<td>350,0</td>
<td>08.2008</td>
<td>Automobile tyres</td>
</tr>
<tr>
<td>6</td>
<td>Plin CHP NPP</td>
<td>211,2</td>
<td>06-07.2008</td>
<td>Repair materials</td>
</tr>
<tr>
<td>7</td>
<td>Other suppliers</td>
<td>108,1</td>
<td>2008</td>
<td>Goods, works, services, advertising.</td>
</tr>
<tr>
<td>Balance p. 610</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Agrikor OOO</td>
<td>37,0</td>
<td>07.2008</td>
<td>Payment in favour of SAMPLE COMPANY for spare parts and engine repair</td>
</tr>
<tr>
<td>2</td>
<td>Agrofirma im. Gorkogo OOO</td>
<td>46,1</td>
<td>08.2008</td>
<td>Payment in favour of SAMPLE COMPANY for spare parts and engine repair</td>
</tr>
<tr>
<td>3</td>
<td>Dneprostroy Trest GZAO</td>
<td>36,7</td>
<td>10.2008</td>
<td>Payment in favour of SAMPLE COMPANY for spare parts and engine repair</td>
</tr>
<tr>
<td>4</td>
<td>Lan OOO</td>
<td>16,7</td>
<td>08.2008</td>
<td>Engine repair</td>
</tr>
<tr>
<td>5</td>
<td>Osnova Dekor DP</td>
<td>15,1</td>
<td>05.2008</td>
<td>Engine repair</td>
</tr>
<tr>
<td>6</td>
<td>Tehnoagropolis DP</td>
<td>50,0</td>
<td>07.2008</td>
<td>Engine repair</td>
</tr>
<tr>
<td>7</td>
<td>SPD Cherednikov O.V.</td>
<td>30,0</td>
<td>07.08</td>
<td>Spare parts</td>
</tr>
<tr>
<td>8</td>
<td>Other contractors-customers</td>
<td>126,6</td>
<td>2008</td>
<td>Payment in favour of SAMPLE COMPANY for spare parts and engine repair</td>
</tr>
<tr>
<td>10</td>
<td>Tax credit or non-received tax invoice</td>
<td>50,5</td>
<td>2008</td>
<td></td>
</tr>
</tbody>
</table>

At the present moment, the Company does not use its credit funds. No attraction of credit is planned as well.
PART 4.

INFORMATION ABOUT PROPERTY

4.1 Property of SAMPLE COMPANY

There is no real estate on the balance of SAMPLE COMPANY.

To provide the mobile service on repair and service maintenance of DEUTZ engines, a fleet of specially equipped cars in the amount of 4 units has been created (PEUGEOT PARTNER (2 units), CITROEN BERLINGO (1 unit) and VW TRANSPORTER (1 unit). These cars belong to SAMPLE COMPANY. Besides, one more VOLKSWAGEN car was ordered and paid off. There is also TAVRIA car, which is used for the warehouse purposes.

At the present day, SAMPLE COMPANY has its own service centre, located at the following address: 7-a Vossoedinenia ave., Kiev, Ukraine. It is Medproekt institute, which grants lease of this service centre. The total area is 253 sq. m, including manufacturing area of 144 sq. m and warehouse of 72 sq. m. Service centre is equipped with the equipment, which meets the requirements of DEUTZ AG. There is a crane for engine removal, as well as washing equipment.

4.2 Property of the parent company

Miset AG (Switzerland), the shareholder of SAMPLE COMPANY, owns an accommodation in Ukraine, located at the following address: Melnikova str., apt. 1, Kiev, Ukraine. This premise is in the operating lease of the company according to the reciprocal contract. The total area of the accommodation is 413.4 sq. m. Its market value is EUR 1500 th.

To increase the manufacturing and office area, a new service station was acquired in April, 2008. It is situated at the following address: 99 Kirova str., Bucha city, Kiev region, Ukraine.

The station is located at a distance of 700 m from Kovel (Warsaw) auto track and 4 km from Zhytomir auto track.

The total area of the object is 702 sq. m. The area is expected to be increased up to 947 sq. m after the reconstruction. The manufacturing area on repair and service maintenance of diesel engines and other aggregates will be increased up to 380 sq. m, office space up to 300 sq. m and storage facilities up to 90 sq. m. The total area of the leased land plot is 1400 sq. m. At the present moment, the market value of the above-mentioned object is nearly USD 700 th. After reconstruction and privatization of the land plot the market value is supposed to reach the level of USD 1.2 – 1.4 mln.

Estimated cost of technique for the new service centre:
According to the preliminary calculations, estimated cost of reconstruction of the new Service Centre is UAH 900 th, cost of reconstruction of engineering systems is UAH 200 th, total cost of technological equipment (including installation) is UAH 190 th. As a result, the total cost of reconstruction and technique of the new Service Centre is UAH 1.29 mln.

4.3 Information about the visit

We visited the office of the Company. Three-storied cottage is located in one of the central districts of the city. It is used as office space. The building is enclosed. There is the entrance checkpoint with the security guard. The ground floor includes the reception, room of chief accountant and accountant, and other rooms. We were invited to the conference hall, located at the second floor of the office. Conference hall is equipped with plasma TV set, computers demonstrating the presentation of the Company’s business activity, office and cushioned furniture. While visiting we had a conversation with the administrator, chief accountant, accountant, director and deputy director of the Company.
PART 5.

CREDIT REPORT ON THE COMPANY

Identification
Full Name : Dochirne Pidpryemstvo SAMPLE COMPANY
IGK-number : 042-290-874
Full Name in national language : Дочірнє Підприємство SAMPLE COMPANY
Office address : 12a Melnykova str., apt. 1, Kyiv, 01001, Russia

Legal Address : 1 Gospodarska str., xxxxxxxxx settlement, xxxxxxxxx, Kiev-Svyatoshinskiy district, 08141, Ukraine

Until 07.02.2006 the legal address was: Myhaylivka-Rubezhivka settl., Kyiv region, Ukraine.

Contacts : - E-mail : finance@xxxxxxxx.kiev.ua
- Fax : (+38 044) xxxxxxx
- Phone : (+38 044) xxxxxxx
- WWW : www.xxxxxx.com.ua

SUMMARY

Legal Form : Affiliated company with foreign investments by Ukrainian law
Incorporation : 2001 Staff : 43 Litigation events : n/a
Remarks on payments : n/a
Sales : 16 569.30 th UAH (for 12 months, ended 01.01.2008)
7 689.80 th UAH (for 12 months, ended 01.01.2007)

CREDIT OPINION
IGK Credit Rating : [B] Normal risk.
Credit Limit : 50 000 EUR
Range : R5

Incorporation : 2001

Registration Data
Date of registration : 28.12.2001
Registration number : 31828113
Registr. authority : Regional Administration (Petrivske settlement, Kiev region, Kiev-Svyatoshinskiy district, Ukraine)

VAT number : 318281110133
Registr. place : Ukraine

Legal Form : Affiliated company with foreign investments by Ukrainian law since 28.12.2001

Share Capital : 2 556 410 UAH (registered) since 31.08.2006
According to the official balance sheet data on 01.01.2008, the share capital of the company - 3 175 200 UAH.

According to the Company's administration data, the share capital of the company - 3 175 237.29 UAH.

**Shareholders**

<table>
<thead>
<tr>
<th>Shareholders</th>
<th>Shareholding</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mizet AG (Switzerland)</td>
<td>100.00%</td>
</tr>
<tr>
<td>address: 89 Zonnwaldenschtrasse, Hünenberg, 6331, Switzerland</td>
<td></td>
</tr>
</tbody>
</table>

**Board / Executives**

**Executives**

- **Chief Accountant**: Mrs Stasiva Valentina Viktorovna (Ukraine)
  address: 12a Melnykova str., apt. 1, Kyiv, Ukraine

- **Director**: Mr Dirinko Pavel Stanislavovich (Ukraine)
  pers. code: 2844215076
  address: 12a Melnykova str., apt. 1, Kyiv, Ukraine

- **Director**: Mr Demenyuk Sergey Illarionovich (Ukraine)

  (the data cancelled as of 31.08.2006)

- **Director**: Mr Zhestkov Vladimir Nikolaevich (Ukraine)

  (the data cancelled as of 14.03.2003)

- **Director**: Mr Zhestkov Vasiliy Nikolaevich (Ukraine)

  (the data cancelled as of 04.01.2002)

**Authorised signature**

- Mr Dirinko Pavel Stanislavovich
- Mr Demenyuk Sergey Illarionovich
  (the data cancelled as of 31.08.2006)
- Mr Zhestkov Vladimir Nikolaevich
  (the data cancelled as of 14.03.2003)
- Mr Zhestkov Vasiliy Nikolaevich
  (the data cancelled as of 04.01.2002)

**Changes in Registration Data**

- **31.08.2006**: share capital, managers, authorised signature
  New share capital: 2 556 410 UAH.
  New director: Mr Pavel Stanislavovich Dirinko.

- **07.02.2006**: legal address, share capital
  New legal address: 1 Gospodarska str., Petrivske settl., xxxxxxxxxx, Kyivo-Svyatoshinskiy district, 08141, Russia.
  Share capital: 3 175 237 UAH.

- **01.12.2005**: share capital
  Share capital: 2 556 410 UAH.

- **27.10.2003**: share capital
  Share capital: 1 172 190 UAH.

- **14.03.2003**: managers, authorised signature
  Director: Mr Sergey Illarionovich Demenyuk.
- 04.01.2002 : managers, authorised signature
  Director: Mr Vladimir Nikolaevich Zhestkov.

**Activities**

- 50 WHOLESALE TRADE- DURABLE GOODS
- 75 AUTO REPAIR, SERVICES, AND GARAGES

Commercial activities; representation of foreign manufacturers of technical equipment (engines and spare parts, braking systems, transmission lines, transmission cases, cars, etc.).

**Staff employed**

:43
Company's administration data.

**Staff History**

:- 40
Official data.

**Export / Import**

:Company's administration data:

Export:
countries: Germany, Russian Federation
exported goods: transmission lines, bridges

Import:
countries: Germany, Hungary
imported goods: engines and spare parts, braking systems

**Import**

- 01.01.2008 : Fiscal period: 12 month(s), currency: UAH 5 964 672.00

Hungary, Germany, United States of America, Italy
Imported goods: screws, sensors, bushes, engines, sealing rings, pistons, thermostats, inhalers and other automotive spare parts.

Official data.

**Facilities**

Real estate

:unknown ownership:
- Premises - Office
  address: 12a Melnykova str., apt. 1, Kyiv, 01001, Ukraine

**Branches**

: none

**Subsidiaries and Participation**

: none

**Bankers**

:- SvedBank OAO (Ukraine)
  address: Kyiv, Ukraine
  bank code: 300164
  account(s): 26005005987701

- Ukreksimbank, Kyiv branch (Ukraine)
  bank code: 380333
  account(s): 26051024031993 UAH, 26050014031993 EUR, 26005014031993 USD
Suppliers:
- XXXXXXX (United States of America)
- XXXXXXX S.p.a. (Italy)
- XXXXXXX AG (Germany)
- XXXXXXX PS (Germany)
- XXXXXXX Fekrendszerek Kft. (Hungary)
- XXXXXXX (Italy)

Litigation: According to the official data on 08.05.2008, there are no bankruptcy records registered against the company.

Remarks on payment: No official information is available according to the Ukrainian legislation.

### Financial Elements

<table>
<thead>
<tr>
<th>Period, months</th>
<th>12</th>
<th>12</th>
<th>12</th>
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</thead>
<tbody>
<tr>
<td>Ended</td>
<td>01.01.2008</td>
<td>01.02.2007</td>
<td>01.01.2006</td>
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<tr>
<td>Currency</td>
<td>UAH th</td>
<td>UAH th</td>
<td>UAH th</td>
</tr>
<tr>
<td>Non-current assets</td>
<td>823.30</td>
<td>521.00</td>
<td>457.80</td>
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<tr>
<td>incl: - Fixed assets</td>
<td>823.30</td>
<td>521.00</td>
<td>457.80</td>
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<tr>
<td>- Financial assets</td>
<td>823.30</td>
<td>521.00</td>
<td>457.80</td>
</tr>
<tr>
<td>Current assets</td>
<td>2 662.40</td>
<td>1 890.10</td>
<td>1 063.30</td>
</tr>
<tr>
<td>incl: - Stock</td>
<td>1 349.40</td>
<td>1 023.90</td>
<td>778.50</td>
</tr>
<tr>
<td>- Debtors</td>
<td>1 182.20</td>
<td>811.50</td>
<td>169.90</td>
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<tr>
<td>- Cash</td>
<td>76.10</td>
<td>30.10</td>
<td>70.60</td>
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<tr>
<td>ASSETS TOTAL</td>
<td>3 499.30</td>
<td>2 411.10</td>
<td>1 521.10</td>
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<tr>
<td>Equity</td>
<td>1 034.50</td>
<td>956.10</td>
<td>679.70</td>
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<tr>
<td>incl: - Share capital</td>
<td>3 175.20</td>
<td>3 175.20</td>
<td>2 556.40</td>
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<tr>
<td>Liabilities Total</td>
<td>2 464.80</td>
<td>1 455.00</td>
<td>841.40</td>
</tr>
<tr>
<td>incl: - Long-term liabilities</td>
<td>0.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Short-term liabilities</td>
<td>2 464.80</td>
<td>1 455.00</td>
<td>841.40</td>
</tr>
<tr>
<td>EQUITY AND LIABILITIES TOTAL</td>
<td>3 499.30</td>
<td>2 411.10</td>
<td>1 521.10</td>
</tr>
<tr>
<td>Net sales</td>
<td>16 569.30</td>
<td>7 689.80</td>
<td></td>
</tr>
<tr>
<td>Cost of goods sold</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating profit</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Profit before taxation</td>
<td>-123.90</td>
<td>-629.90</td>
<td></td>
</tr>
<tr>
<td>Net profit</td>
<td>-287.40</td>
<td>-629.90</td>
<td></td>
</tr>
</tbody>
</table>

- - - - - - - KEY RATIOS - - - - -

Return on sales, % | -0.75 | -8.19 |
Profit before taxation / Net sales | | |
Operating margin of profit, % | | |
Operating profit / Net sales | | |
Return on investment, % | -11.98 | -65.88 |
Profit before taxation / Equity | | |
Current assets turnover | 6.22 | 4.07 |
Net sales / Current assets | | |
Working capital | 197.60 | 435.10 | 221.90
Current assets - Short-term liabilities
Leverage | 0.30 | 0.40 | 0.45
Equity / Total assets
Current ratio | 1.08 | 1.30 | 1.26
Current assets / Short-term liabilities
Quick ratio | 0.53 | 0.60 | 0.34
(Current assets - Stock) / Short-term liabilities
Debt-to-equity ratio | 2.38 | 1.52 | 1.24
Total liabilities / Equity

The company pays taxes to the State Tax Administration.

**FINAL COMMENTS**
The administrative staff of the Company has provided us with the supplementary general and financial data.

**Capital History**
- 07.02.2006 : 3 175 237 UAH (registered)
  (the data as of 07.02.2006)
- 01.12.2005 : 2 556 410 UAH (registered)
  (the data as of 01.12.2005)
- 27.10.2003 : 1 172 190 UAH (registered)
  (the data as of 27.10.2003)
  (the data as of 28.12.2001)

**APPENDIX A**

**Financial Statements**
- 01.01.2008 : Fiscal period: 12 month(s), currency: UAH, th

  **SMALL ENTREPRENEUR's PROFIT AND LOSS ACCOUNT (s)**
  
  010 Sales revenue (Income from sales of goods, work, services 16569.30
  020 Indirect taxes and other compulsory payments 2 751.60
  030 Net sales revenue (010-020) 13817.70
  040 Other operating income 482.30
  050 Other income from ordinary activity 67.30
  060 Extraordinary income
  070 Net revenue total 14367.30
(030+040+050+060)
080  Change in work-in-progress and finished goods

| 090  | Tangible expenses            | 251.00 |
| 100  | Payroll costs                | 677.80 |
| 110  | Allocation to social needs   | 314.60 |
| 120  | Amortization charges         | 140.80 |
| 130  | Other operating charges      | 2991.40|
| 131  | incl.                        |        |
| 140  | Cost of sales                | 10112.90|
| 150  | Other ordinary activity expenses |      |
| 160  | Extraordinary charges        |        |
| 170  | Profit tax                   | 163.50 |
| 180  | Charges total                | 14654.70|
| (090+100+110+120+130+140+150+160+170+ -080) | | |
| 190  | Net profit (070-180)         | -287.40|

**BALANCE SHEET**

**ASSETS**

**I.  NON-CURRENT ASSETS**  
Intangible assets
| 010  | residual value               |        |
| 011  | acquisition cost             |        |
| 012  | depreciation                 |        |
| 020  | Construction in progress     |        |
| 030  | residual assets              | 823.30 |
| 031  | acquisition cost             | 1311.30|
| 032  | depreciation                 | 488.00 |
|      | Long-term financial assets   |        |
| 040  | Capital participation in     |        |
|      | other enterprises            |        |
| 045  | Other financial investments  |        |
| 050  | Long-term accounts           |        |
|      | receivable                   |        |
| 060  | Deferred tax charges         |        |
| 070  | Other non-current assets     |        |
| 080  | NON-CURRENT ASSETS TOTAL     | 823.30 |

**II.  CURRENT ASSETS**  
Stock
| 100  | Raw materials, consumables  | 147.10 |
| 110  | Working and productive      |        |
|      | animals                     |        |
Construction in progress 1 202.30
Finished goods
Goods for resale
Bills of exchange payable

Trade debtors:

net realizable value 439.60
acquisition cost 439.60
doubtful debts reserve
Budget accounts receivable 400.60
Payments in advance 342.00
Accrued income
Internal payments
Other current accounts receivable
Current financial investments

Cash at bank and in hand
Funds in local currency 43.50
Funds in foreign currencies 32.60
Other current assets 54.70
CURRENT ASSETS TOTAL 2 662.40

III. DEFERRED CHARGES 13.60
ASSETS TOTAL 3 499.30

EQUITY AND LIABILITIES

I. CAPITAL AND RESERVES
Authorized capital 3 175.20
Share capital
Additional contributed capital
Other additional capital
Reserve capital
Retained earnings (loss) -2140.40
Unpaid capital (minus) -0.30
Retired capital (minus)
CAPITAL AND RESERVES TOTAL 1 034.50

II. PROVISIONS FOR EXPENSES AND LIABILITIES
Provisions for payments to personnel
Other provisions
Insurance reserves
portion covered by insurers
Special-purpose funding
PROVISIONS FOR EXPENSES AND 0.00 LIABILITIES TOTAL
LONG-TERM
<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>440</td>
<td>Long-term amounts owed to credit institutions</td>
<td></td>
</tr>
<tr>
<td>450</td>
<td>Other financial liabilities</td>
<td></td>
</tr>
<tr>
<td>460</td>
<td>Deferred tax liabilities</td>
<td></td>
</tr>
<tr>
<td>470</td>
<td>Other long-term liabilities</td>
<td></td>
</tr>
<tr>
<td>480</td>
<td>TOTAL LONG-TERM LIABILITIES</td>
<td>0.00</td>
</tr>
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</table>

**IV. SHORT-TERM LIABILITIES**

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>500</td>
<td>Short-term amounts owed to credit institutions</td>
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<tr>
<td>510</td>
<td>Short-term portion of long-term liabilities</td>
<td></td>
</tr>
<tr>
<td>520</td>
<td>Bills of exchange payable</td>
<td>1 699.10</td>
</tr>
<tr>
<td>530</td>
<td>Trade creditors</td>
<td>1 699.10</td>
</tr>
</tbody>
</table>

**Accounts payable:**

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>540</td>
<td>Advance payments</td>
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<td>550</td>
<td>Budget accounts payable</td>
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<tr>
<td>560</td>
<td>Non-budget accounts payable</td>
<td></td>
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<tr>
<td>570</td>
<td>Insurance payments</td>
<td>22.80</td>
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<tr>
<td>580</td>
<td>Accrued payroll</td>
<td></td>
</tr>
<tr>
<td>590</td>
<td>Liabilities to shareholders</td>
<td></td>
</tr>
<tr>
<td>600</td>
<td>Internal payments</td>
<td></td>
</tr>
<tr>
<td>610</td>
<td>Other short-term liabilities</td>
<td>333.30</td>
</tr>
</tbody>
</table>

**TOTAL SHORT-TERM LIABILITIES**

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>620</td>
<td>TOTAL SHORT-TERM LIABILITIES</td>
<td>2 464.80</td>
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</table>

**V. DEFERRED INCOME**

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>630</td>
<td>V. DEFERRED INCOME</td>
<td></td>
</tr>
<tr>
<td>640</td>
<td>EQUITY AND LIABILITIES TOTAL</td>
<td>3 499.30</td>
</tr>
</tbody>
</table>

---

- 01.01.2007

: Fiscal period: 12 month(s), currency: UAH, th

**SMALL ENTREPRENEUR's PROFIT AND LOSS ACCOUNT (s)**

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>010</td>
<td>Sales revenue (Income from sales of goods, work,</td>
<td>7689.80</td>
</tr>
<tr>
<td></td>
<td>services</td>
<td></td>
</tr>
<tr>
<td>020</td>
<td>Indirect taxes and other compulsory payments</td>
<td>1269.00</td>
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<tr>
<td>030</td>
<td>Net sales revenue (010-020)</td>
<td>6420.80</td>
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<tr>
<td>040</td>
<td>Other operating income</td>
<td>479.30</td>
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<td>050</td>
<td>Other income from ordinary activity</td>
<td>14.20</td>
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<tr>
<td>060</td>
<td>Extraordinary income</td>
<td></td>
</tr>
<tr>
<td>070</td>
<td>Net revenue total</td>
<td>6914.30</td>
</tr>
<tr>
<td></td>
<td>(030+040+050+060)</td>
<td></td>
</tr>
<tr>
<td>080</td>
<td>Change in work-in-progress and finished goods</td>
<td></td>
</tr>
</tbody>
</table>

---
090 Tangible expenses 196.70
100 Payroll costs 496.20
110 Allocation to social needs 218.00
120 Amortization charges 114.80
130 Other operating charges 2136.30
131 incl.
140 Cost of sales 4329.00
150 Other ordinary activity expenses 53.30
160 Extraordinary charges
170 Profit tax
180 Charges total 7544.20
(090+100+110+120+130+140+150+
  +160+170+ -080)
190 Net profit (070-180) -629.90
- - - - - - - - - - - - - - - - - - - - - - - - -
BALANCE SHEET

ASSETS

I. NON-CURRENT ASSETS
   Intangible assets
   010 residual value
   011 acquisition cost
   012 depreciation
   020 Construction in progress 2.50
   Fixed assets
   030 residual assets 518.50
   031 acquisition cost 865.80
   032 depreciation 347.30
   Long-term financial assets
   040 Capital participation in
   other enterprises
   045 Other financial investments
   050 Long-term accounts receivable
   060 Deferred tax charges
   070 Other non-current assets
   080 NON-CURRENT ASSETS TOTAL 521.00

II. CURRENT ASSETS
   Stock
   100 Raw materials, consumables 128.60
   and supplies
   110 Working and productive animals
   120 Construction in progress
   130 Finished goods 895.30
   140 Goods for resale
150  Bills of exchange receivable  
    Trade debtors:
160  net realizable value 434.20  
161  acquisition cost 434.20  
162  doubtful debts reserve  
    Accounts receivable  
170  Budget accounts receivable 121.20  
180  Payments in advance  
190  Accrued income  
200  Internal payments  
210  Other current accounts 256.10  
220  Current financial investments  
    Cash at bank and in hand  
230  Funds in local currency 22.50  
240  Funds in foreign currencies 7.60  
250  Other current assets 24.60  
260  CURRENT ASSETS TOTAL 1 890.10  
270  III. DEFERRED CHARGES  
280  ASSETS TOTAL 2411.10  

EQUITY AND LIABILITIES  
I. CAPITAL AND RESERVES  
300  Authorized capital 3175.20  
310  Share capital  
320  Additional contributed  
    capital  
330  Other additional capital  
340  Reserve capital  
350  Retained earnings (loss) -1 861.10  
360  Unpaid capital (minus) 358.00  
370  Retired capital (minus)  
380  CAPITAL AND RESERVES TOTAL 956.10  

II. PROVISIONS FOR EXPENSES AND LIABILITIES  
400  Provisions for payments to personnel  
410  Other provisions  
415  Insurance reserves  
416  portion covered by insurers  
420  Special-purpose funding  
430  PROVISIONS FOR EXPENSES AND LIABILITIES TOTAL  
    III. LONG-TERM  

LIABILITIES  
440  Long-term amounts owed to  
    credit institutions
450 Other financial liabilities
460 Deferred tax liabilities
470 Other long-term liabilities
480 TOTAL LONG-TERM LIABILITIES
IV. SHORT-TERM LIABILITIES
500 Short-term amounts owed to credit institutions
510 Short-term portion of long-term liabilities
520 Bills of exchange payable
530 Trade creditors 1177.20

Accounts payable:
540 Advance payments
550 Budget accounts payable 128.10
560 Non-budget accounts payable
570 Insurance payments 18.50
580 Accrued payroll 0.10
590 Liabilities to shareholders
600 Internal payments
610 Other short-term liabilities 131.10
620 SHORT-TERM LIABILITIES TOTAL 1455.00
630 V. DEFERRED INCOME
640 EQUITY AND LIABILITIES TOTAL 2411.10

- 01.01.2006 : Fiscal period: 12 month(s), currency: UAH, th

BALANCE SHEET

ASSETS

I. NON-CURRENT ASSETS
   Intangible assets
   010 residual value
   011 acquisition cost
   012 depreciation
   020 Construction in progress 1.00
   Fixed assets
   030 residual assets 456.80
   031 acquisition cost 718.30
   032 depreciation 261.50
   Long-term financial assets
   040 Capital participation in other enterprises
   045 Other financial investments
   050 Long-term accounts receivable
   060 Deferred tax charges
   070 Other non-current assets
   080 NON-CURRENT ASSETS TOTAL 457.80
II. CURRENT ASSETS

Stock
100 Raw materials, consumables 77.20
and supplies
110 Working and productive
animals
120 Construction in progress
130 Finished goods 701.30
140 Goods for resale
150 Bills of exchange
receivable

Trade debtors:
160 net realizable value 86.70
161 acquisition cost 86.70
162 doubtful debts reserve
Accounts receivable
170 Budget accounts receivable 29.60
180 Payments in advance
190 Accrued income
200 Internal payments
210 Other current accounts 53.60
receivable
220 Current financial
investments

Cash at bank and in hand
230 Funds in local currency 22.00
240 Funds in foreign currencies 48.60
250 Other current assets 44.30
260 CURRENT ASSETS TOTAL 1063.30
270 III. DEFERRED CHARGES
280 ASSETS TOTAL 1521.10

EQUITY AND LIABILITIES

I. CAPITAL AND RESERVES
300 Authorized capital 2556.40
310 Share capital
320 Additional contributed
capital
330 Other additional capital
340 Reserve capital
350 Retained earnings (loss) -1
231.20
360 Unpaid capital (minus) 645.50
370 Retired capital (minus)
380 CAPITAL AND RESERVES TOTAL 679.70
II. PROVISIONS FOR
EXPENSES AND LIABILITIES
400 Provisions for payments to
personnel
410 Other provisions
III. LONG-TERM LIABILITIES

440 Long-term amounts owed to credit institutions
450 Other financial liabilities
460 Deferred tax liabilities
470 Other long-term liabilities
480 TOTAL LONG-TERM LIABILITIES

IV. SHORT-TERM LIABILITIES

500 Short-term amounts owed to credit institutions
510 Short-term portion of long-term liabilities
520 Bills of exchange payable
530 Trade creditors
   Accounts payable: 709.70
540 Advance payments
550 Budget accounts payable 26.40
560 Non-budget accounts payable
570 Insurance payments 4.60
580 Accrued payroll
590 Liabilities to shareholders
600 Internal payments
610 Other short-term 100.70
liabilities
620 SHORT-TERM LIABILITIES 841.40
TOTAL

630 V. DEFERRED INCOME
640 EQUITY AND LIABILITIES TOTAL 1 521.10

This report is furnished by IGK GROUP in strict confidence solely for your use and no part of the report may be disclosed to any third party. IGK GROUP can not accept any responsibility for any loss or damage caused by decisions made being based on data of this report.

* * * END OF REPORT * * *
PART 6.

FINANCIAL ANALYSIS AND CONCLUSION

6.1 ANALYSIS OF FINANCIAL INDEXES

(There were used the Company’s financial reports for 2006 and 2007 fiscal years, as well as average branch key ratios calculated with median values method on the basis of information from IGK Group Data base).

1. Sales increased from UAH Th 7,689 in 2006 to UAH 16,569 Th in 2007. Sales growth has reached 115.49%.

2. Losses in 2006 and 2007 stood at UAH Th 629,9 and UAH 287,4 Th accordingly. However, value of this figure depends on the Company’s business specificity that consists in the following:
   Alongside with its main activities, the Company renders also representative service to draw clients on behalf of Suppliers. New clients conclude direct contracts with Suppliers, and payments are effected also directly to Suppliers. Representative services are reimbursed in certain period of time. Thus, as payments for representative services are forthcoming with time-lag, but charges for representative activities summarize with expenses for main activities, it results in losses at the Profit/Loss accounts. However, it is well to bear in mind that the abovementioned losses do not reflect low profitability of the Company’s business but display the specificity of payment terms for services rendered by the Company.
   Value of losses before taxation has come down from UAH 629,9 Th in 2006 to UAH 123,9 Th in 2007.

3. The Company’s assets value has increased from UAH 2,411 Th in 2006 to UAH 499 Th in 2007. Growth has reached 45.13 %.

4. The Company’s Equity has increased from UAH 956 Th in 2006 to UAH 1,034 Th in 2007. It ought to be remarked that UAH 358 Th of unpaid capital as of 31.12. 2006 was fully paid in 2007.

5. Equity Sufficiency, that is measured by debt-to-capital ratio “Liabilities total / Capital and Reserves total”, stood at 1.52 in 2006 and 2.38 in 2007. This ratio is within standard spread (not more than 4.88), that is rather better than average value for branch (4.86), and it testifies to the Company’s relatively low dependence on borrowed funds.

6. Liquidity ratios:
   - Current ratio (Current assets / Short-term liabilities) stood at 1.30 in 2006 and 1.08 in 2007. This ratio is on the verge of standard spread (not less than 1), but, at the same time, it is rather better than the average value for the branch (0.60).
   - Quick ratio (Current assets - Inventories / Short-term liabilities) stood at 0.60 in 2006 and 0.53 in 2007. This ratio is on the verge of standard spread, but, at the same time, it is rather better than the average value for the branch (0.32).
   - According to data accessible, as of 31.03.2008 the Company did not have overdue accounts receivable as well as overdue accounts payable.
   Abovementioned indicators testify to the Company’s relatively low dependence on short-term liabilities and display the Company’s sufficient payment funds as well as its ability to meet its short-term obligations timely.
7. Current Assets Turnover ratio (Net sales per year / Current assets), stood at 4.07 in 2006 and at 6.22 in 2007. Within latest fiscal period this ratio has grown by 52.8%, it is within standard spread and corresponds to average value for branch (6.39).

8. The Company’s Fixed Assets value amounted to UAH 521 Th at the end of 2006 and UAH 823 Th at the end of 2007, growth has reached 57.9%. As of latest date reported (31.12.2007), the Company did not own any real estate.

Note:
According to the Company’s data, its parent Company Xxxxxxt AG possess the following real estate at the territory of Ukraine:
- 3-storey cottage located in Kiev city, total area 413.4 sq. m., current market value is assessed at EUR 1 500 000.
- there was bought the Service Station located in Xxxxxx town situated at Kiev region. Total area is 702 sq.m., current market value is assessed at USD 700 000. Curtilage (the enclosed area of land around a dwelling, 1400 sq.m.) is rented, its privatization is planned. The Service Station’s reconstruction and re-equipment are also planned, their total cost is assessed at UAH 1 290 000.
After the Station’s reconstruction and the curtilage privatization are completed, the object’s market value is awaited to be increased up to USD 1 200 000 – 1 400 000.

**CONCLUSION**

As a result of the analysis of available data it is possible to conclude the following:
The Company is on the rise, and it is one of major players in the market of Ukraine in the segment.
The analysis of data of the financial reporting resulted above, shows, that the basic financial ratios are within standard spread. General financial indicators/ratios of the Company are better than averages on branch or correspond to them. The basic parameters of the Company testifies to rather low dependence of the Company on short-term obligations and reflect sufficient payment opportunities of the Sample Company for duly repayment of current debts.

According to available data, as of 31.03.2008 Company had neither delayed accounts receivable nor the delayed accounts payable.
The parent Company owns the real estate in the territory of Ukraine.
The maximum unsecured credit amount granted to the Company can make EUR 50 000 at a risk level, estimated as normal.
Credit limit can be increased up to EUR 100 000 under condition of proper guarantees granted by the parent Company.
APPENDIX

Date: 27-06-2008

Your Enquiry on: Xxxxxx AG
36 Holzhaeusernstrasse
6343 Rotkreuz

Name: Xxxxxx AG
Line of Business: Beteiligungen
Legal domicile: c/o Dr. oec. Xxxxxx
Sonnhaldenstrasse 89
6331 Huenenberg/ZG
Switzerland
Telephone: 041 7807382

CREDIT ADVICE

Requested credit: None

All amounts in this report are given in Swiss Francs (CHF) unless otherwise stated.

GENERAL SAMPLE COMPANY DATA

OFFICIAL DATA:
Legal form: Joint stock Xxxxxx Company
First Publication: 15-04-1985
Last Publication: 14-07-2003
Share capital: 100,000
Paid up: 100,000
Divided into: 1,000 Bearer shares of 100
History: 02-09-1997 100,000
Capital increase 50,000
Capital by incorporation
Shareholders: Details of the shareholders were not made available to us

Sample Company Management: Xxxxxx
Registered domicile 08-07-2003, 6331 Xxxxxx /ZG
02-09-1997, 6343 Risch/ZG
Previous, 6331 Huenenberg/ZG

ACTIVITY:
Line of business: Participatory investments
Sector: Business services

Activity:
The Sample Company is allegedly dedicated to the acquisition and management of associated companies of all kinds. The Sample Company insists on the fact that operative business activities are actually being conducted in Switzerland.
Xxxxxx vAG, Huenenberg

For third parties it is however impossible to determine any proper material business activities, a proper corporate infrastructure respectively.

EMPLOYEES:
Number of employees: Personnel information was not made available

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PAYMENT AND FINANCIAL DATA
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PAYMENT EXPERIENCES:

Legal actions: Information only available against proof of interest.

There is complete lack of experience regarding the business and payment conduct. Any financial transactions should therefore preferably be safeguarded by appropriate capital guarantees or securities.

FINANCIAL DATA:

Financial position: Since the Company does not appear to conduct any activities, locally an assessment of the financial situation is not possible.

Financial Statements: The Company does not disclose any financial statements.

Banker(-s): Not known

Auditors: Xxxxxx AG, Boettstein

Fiscal taxation: No information is available due to the local tax authority regulation.

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COMPANY AND PERSON RELATIONS
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COMPANY CONNECTIONS:

At the header address the Company is domiciled with Dr. oec. Xxxxxx Xxxxxx. The said phone number also corresponds to Xxxxxx Xxxxxx.
Xxxxxx AG, Huenenberg

BOARD OF DIRECTORS:
Xxxxxx Xxxxxxx, from Zuerich, Wattwil, in Ebmatingen/ZH/Switzerland, Sole Member, sole signature.

PERSONNEL INFORMATION:
Xxxxxx Xxxxxxx is married to Xxxxxx Xxxxxxx and lives at the address Xxxxxx Xxxxxxx 3 in 8123 Ebmatingen.

FURTHER MANDATES:
Juerg Heberlein:
- Xxxxxx AG, Glarus
- Xxxxxx GmbH, Zuerich
- Xxxxxx Trust AG, Glarus
- Xxxxxx AG, Zuerich
- Xxxxxx AG, Huenenberg

COMMENTS:
Third parties are not permitted any insight into the subject's corporate affairs.

*** END OF REPORT ***
Управление кредитными рисками. Россия, Балтия, Восточная Европа

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